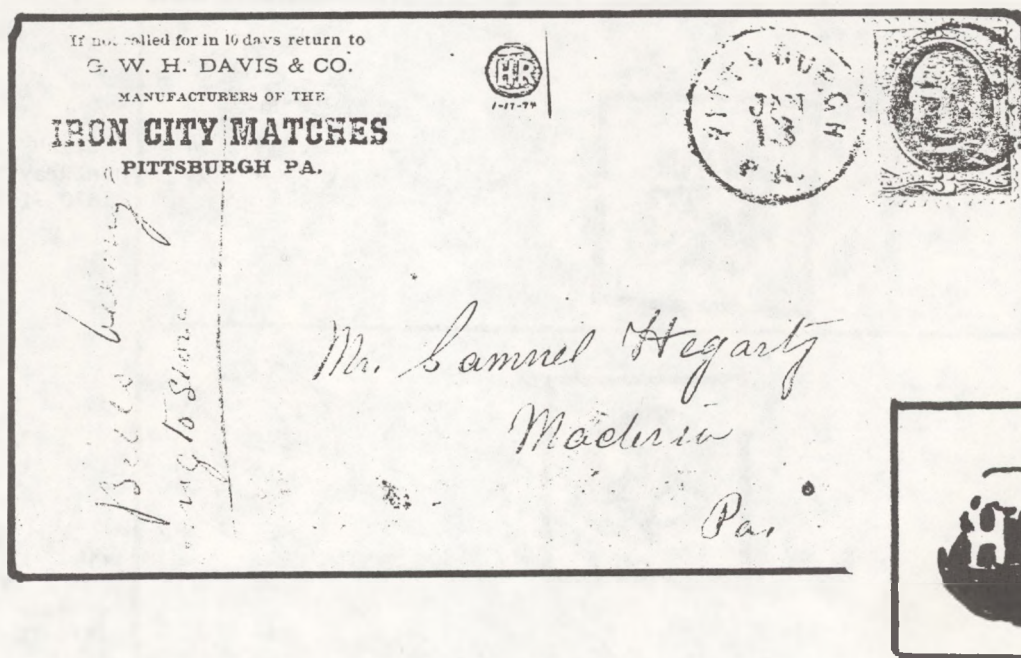
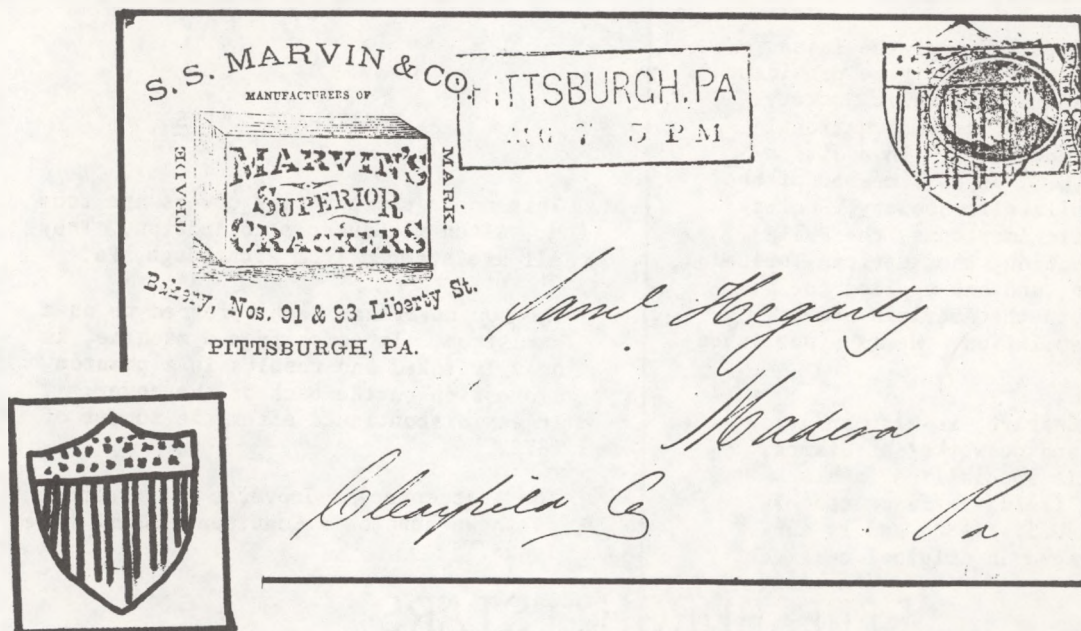




# Cancellation Club NEWS

VOL. 12 - NO. 13 WHOLE NO. 140

NOVEMBER - 1976



SEE PAGE 93 FOR FRONT PAGE STORY AND FOR  
MORE INTERESTING COVERS FROM MR. GAUMER'S  
COLLECTION.

NEW PUBLICITY CHAIRMAN FOR U.S.C.C.

Dennis Carlton Jones, a thirty year old native Oklahoman, has recently been appointed Publicity Chairman to the U.S. Cancellation Club.

He received his education in history and education at Oklahoma City University and Central State University. His early business training included sales and advertising. He is currently engaged in his own successful full-time business, Stamps, Inc.

He is past president of the Tulsa Stamp Club and current vice president of the Oklahoma Philatelic Society. He is a member of several national philatelic societies. In addition to the U.S.C.C. he is a member of the American Philatelic Society, Society of Philatelic Americans, the Philatelic Foundation, the American Topical Association, and has applied for membership in the American Stamp Dealers Association. He is a published author.

His wife, Cherlyn, is also an avid collector and co-worker at Stamps, Inc. Dennis specializes in his collecting fields in fancy cancellations on U.S. #1-300 and is currently engaged in original research

on typing and identifying the varieties and types of bullseye cancellations. His wife, who is expecting their second child in December, also shares his interest in fancy cancellations, and he hopes to eventually make his two year old daughter, Rachael, an avid collector.

In addition to his stamp activities, he is also a Methodist lay minister and an instructor at Tulsa Junior College where he is teaching courses in stamp and coin collecting.

FRONT PAGE COVERS

This month's front page covers are from Mr. Alton M. Gaumer's collection. They all are stamped from Pittsburgh, Pa.

The top cover has been referred to as a handstamp. It comes from a machine, is heavily inked and results in a phantom impression on the back of the cover. It was discontinued after the summer of 1872.

The next cover, a "reverse HR-in circle," is shown here on a Continental Bank Note Issue.

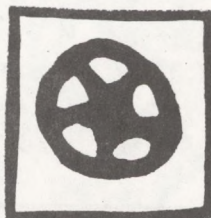
## PITTSBURGH STARS

Return to WM. B. HAYS & SON,  
281 Liberty St., PITTSBURGH,  
if not delivered within 10 days



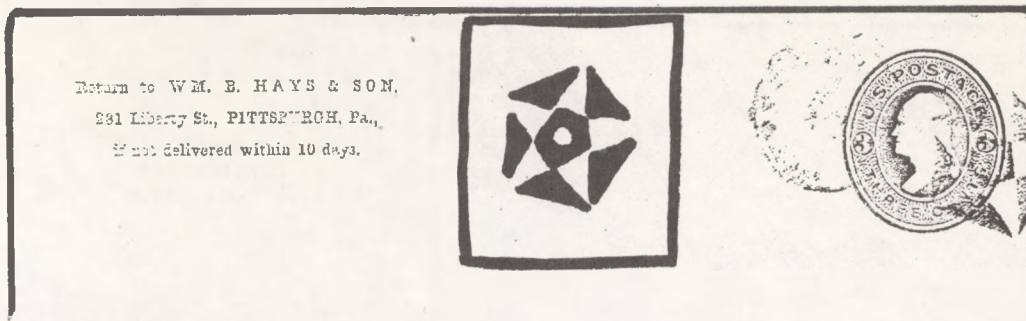
"Star"  
on Reay Envelope  
1870-71 Issue

Return to WM. B. HAYS & SON,  
281 Liberty St., PITTSBURGH, Pa.,  
if not delivered within 10 days.

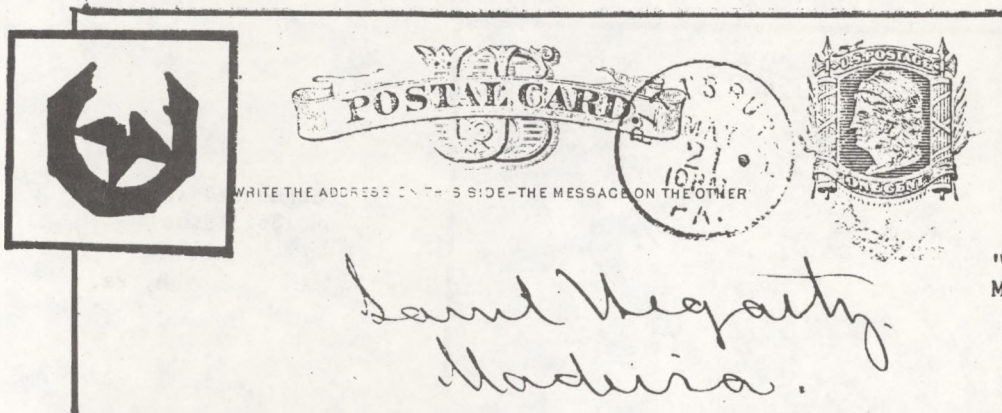


"Star in a circle"  
on Reay Envelope  
1870-71 Issue

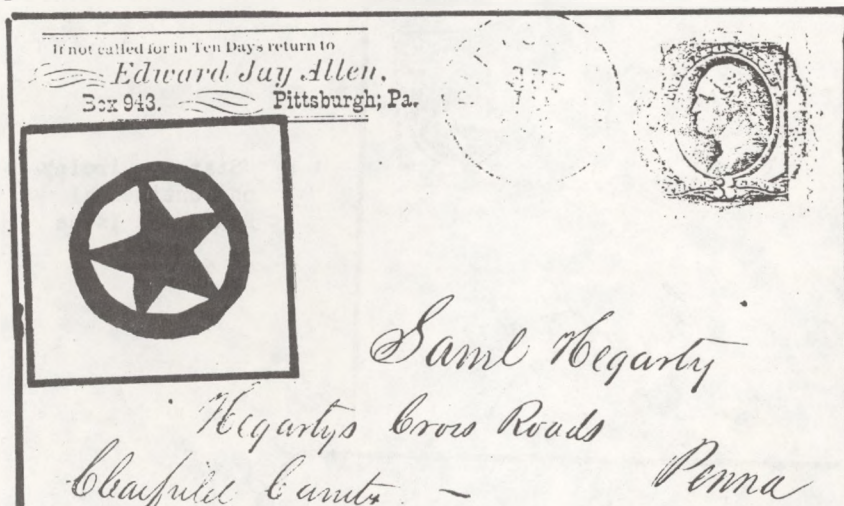
*Samuel Hegarty Esq  
Madera  
Cheasfield Pa*



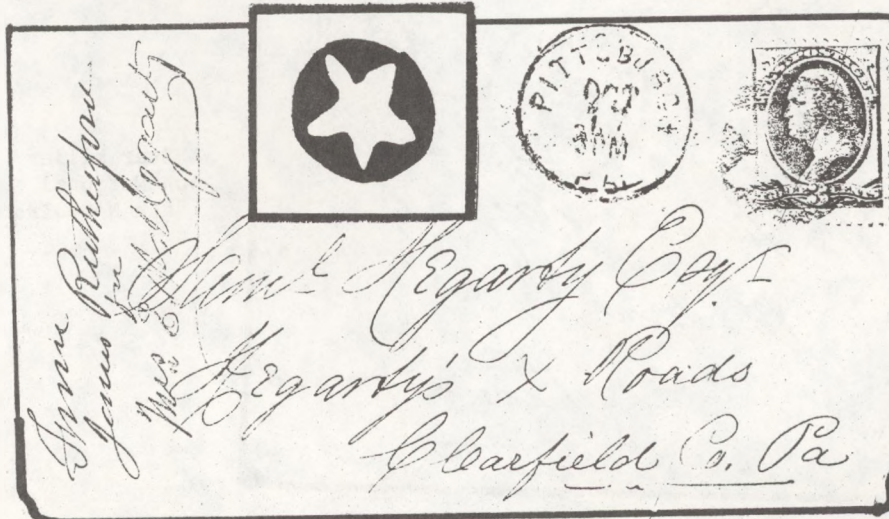
"Star"  
on Reay Envelope  
1870-71 Issue



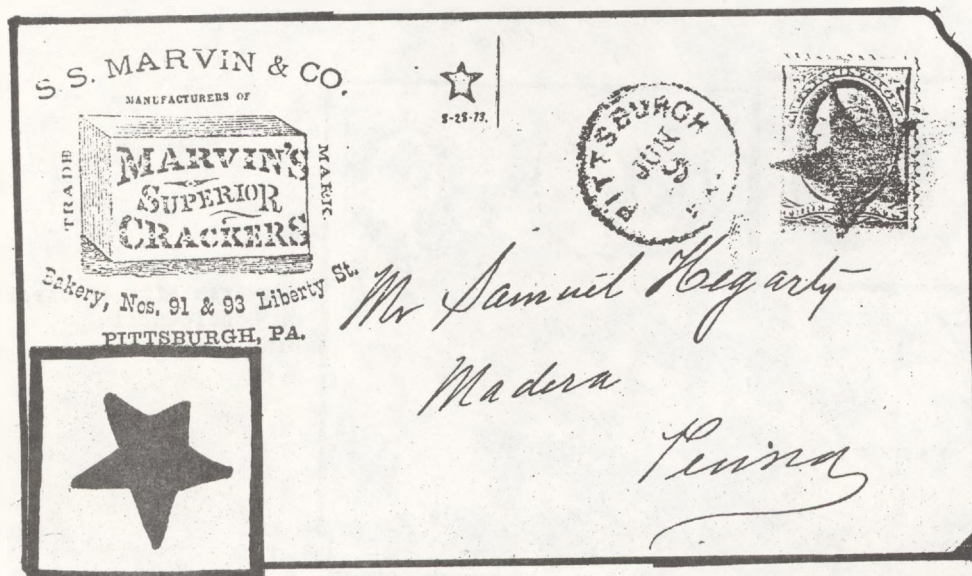
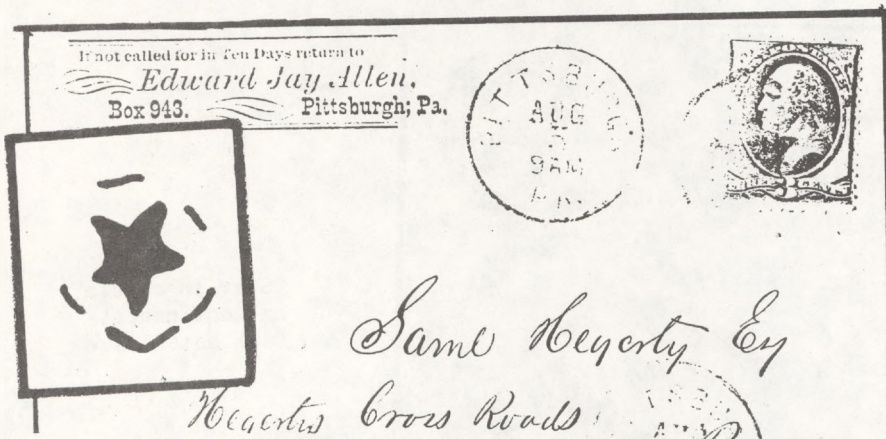
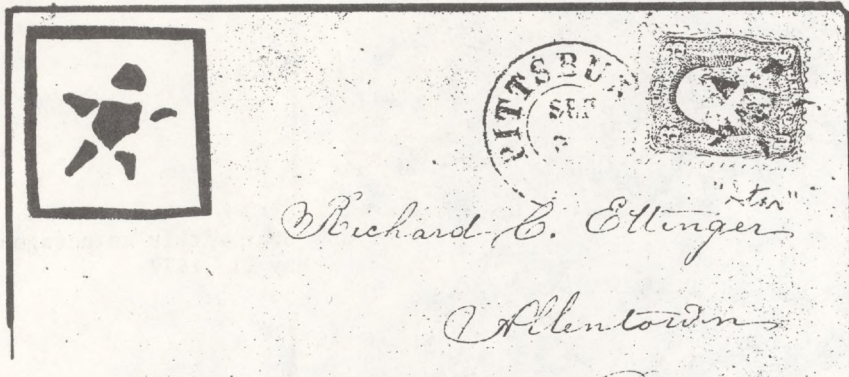
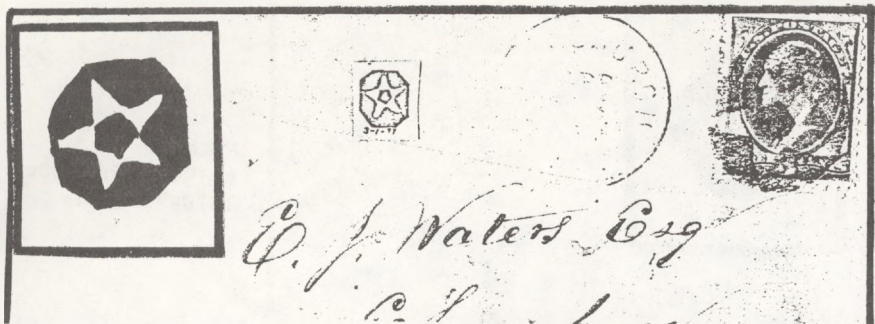
"Star within an octagon"  
May 21, 1877



"Star in circle"  
on Continental  
Bank Note Issue



"Reverse star in circle"  
on Continental  
Bank Note Issue



EDITORIALSALES CIRCUITS --  
SHOULD THEY CONTINUE?

Since taking over this function I have asked numerous questions in regard to the Sales Circuits. I have pleaded for booklets. I have suggested auctions as an alternative. The results have been negative.

All of the correspondence that I have received indicates about 50/50 regarding sales/auctions, but verbal conversations are almost entirely positive towards the continuation of Sales Circuits. However sales circuits cannot continue without material. Material is not forthcoming.

The facts are as follows: There are 350 (almost 400) recipients of the sales circuits. In the past months 14 members have submitted new material, namely Mssrs. Jerry B. Devol, Allen V. Fracchia, Vernon C. Grosse, Herman Herst, Jr., William P. James, John R. McGee, Gary A. McIntyre, George H. Phillips, Stephen M. Sims, Walter F. Stabenau, Martin H. Toly, Jr., R. W. Van Delft, William C. Walker and the writer. Over half of the actual material received has come from Dr. McIntyre and Pat Herst.

CAN SALES CIRCUITS CONTINUE WHEN 14 MEMBERS MUST SUPPLY THE WANTS OF 400??? The answer is obviously NO, especially when one considers that half of the actual material comes from two members.

Charles Root used to try and keep circuits moving by starting a new circuit to the members when an old circuit was halfway through. I cannot. There is no material. I have enough on hand to supply one circuit as this editorial is being written. I have eight circuits without any mailings outstanding at the moment as they do not conform to the type of covers and stamps on hand. Incidentally I might add that Pat Herst is not even a circuit recipient despite his interests in keeping the circuits afloat by a continuing submission of material. Scarcely a week goes by without the receipt of more books from Pat.

I have tried to change procedures on the mailings as you will note elsewhere in this issue so that each member will have equal access to circuits, replacing a prior system that is based on geographics which gave certain members precedence over others because of their location. Perhaps I should change this procedure so that those members submitting material are placed first in return for their help in supplying booklets. However, I do not believe that such a procedure is fair, but perhaps an incentive to submit stamps or covers should exist -- or a reward. I would appreciate comments.

Thus I am back to my seemingly continuing harangue. Should circuits continue? Where will we get material? How do we overcome member apathy? DOES ANYONE CARE?

Finally I would like to clear up one point. I have received a letter from a former official of this club who will remain nameless stating that I am "pushing the sales circuits so that I can get the commission". Unfortunately this fact is not true. While it is my understanding that Charles Root received a 15% commission on all sales, I do not. All commissions on sales are being turned over to the U.S.C.C. in an effort to revive it, and I am receiving no compensation for my work. I might also add that I am not taking the former amount paid for editing of the Newsletter either.

I am not stating these facts to demonstrate an altruism on my part. However, it would seem that this information was being circulated to the detriment of the U.S.C.C. and its sales circuits, and these misstatements should be put to rest. I am willing to put forth my time and that of my staff to bring the organization back -- but I cannot do it alone or with the help of only about a dozen members. Everybody is needed!

WANTED -- ARTICLES

Last month I asked for members to submit articles. I also said I was going to improve the quality of the Newsletter's stories. Did this idea of better articles scare away authors?

We are in dire need of articles and materials from which to compose them. Please help.

ANNUAL U.S.C.C. MEETING REPORT

The Annual Meeting was held on Saturday, August 28, 1976 in connection with Compex. In the absence of the organization's president Howard Mader, the meeting was conducted by our vice president, Ruth Grissman.

The following members and guests were present: William H. Bauer, New Orleans; Russell G. Baughman, Ames, Iowa; James W. Beach, DeKalb, Illinois; Arthur R. Hadley, Hope, Indiana; Orville Hohm, Bloomington, Illinois; Frank J. Moore, South Bend, Indiana; Chester C. Peterson, Chicago, Illinois; and Sol Salkind, Bronx, New York.

At the meeting the following motions were presented and approved.

- (1) Raising the U.S.C.C. dues from \$4.00 to \$6.00 to become effective with 1977;
- (2) Authorization to increase charges for sales circuit booklets to commensurate with rising printing charges so as to be self-liquidating or to provide the U.S.C.C. with minimum profits; and
- (3) Authorization of service charges for sales circuits for errors in pricing, omission of information of booklets, failure to remit charges and/or sales slips (with ultimate dropping from sales circuits for continuing errors).

The following items were discussed without a formal resolution or approval.

- (1) Dropping of guarantor requirements for members over 18 and not yet 21 years old was referred to the Board of Governors;
- (2) Discussion of the addition of auctions as an adjunct to the services of the organization in addition to sales booklets was discussed without conclusion or action;
- (3) Concluded that the Barry Books and International Machine Booklets should not be reprinted at the present time despite a shortage of copies until a requisite demand is noted;
- (4) Asked for a volunteer to head the publicity function of the U.S.C.C. but none was found; and
- (5) The question of the U.S.C.C.'s presence at show tables was approved in all cases where free manning and tables are available.

The meeting was adjourned since the

allotted time given by Compex for the room was expended. The above points remain unresolved.

DUES

Under the by-laws of the organization, the November issue of the U.S.C.C. Newsletter is to act as the vehicle for the collection of dues for the forthcoming year. This article is therefore notice to all members that dues for 1977 are \$6.00 and are now due and payable. All members who have not sent in their dues by February 15, 1977 may be dropped from membership.

The Board of Governors is sorry to have to raise dues at this time; unfortunately rising costs have made it impossible to run the organization without this adjustment now.

The costs of the printing and mailing of the Newsletter alone exceeds the entire amount collected for dues. There are alternatives: a lesser number of pages in the newsletter, third class mailings, and dropping all other organization services. Obviously these are not logical steps.

While a 50% increase is large, it still leaves the U.S.C.C. below many other philatelic organizations at this juncture. The increase was put to the members at the Annual Meeting with fuller explanations and was approved unanimously by those in attendance and by proxy.

We hope that each of you will send in your \$6.00 promptly. Again to cut costs, U.S.C.C. will not print or mail a membership card this year.



## THE U.S. CANCELLATION CLUB NEWS

Published six times a year: January, March, May, July, September and November by the U.S. CANCELLATION CLUB and sent free to members. Back numbers 25¢ each.

Subscription price to others: \$2.50 per year, 50¢ per copy.

Address communications to U.S.C.C., Box 83, Winnetka, Illinois 60093.

## Letters to the Editor

Dear Sir:

I was glad to hear from you that my books are selling as well as they are. When Mr. Root ran the service, they used to come back 80% to 90% sold and often sold out entirely. The secret is of course in pricing; buyers are rather well informed, and they are reluctant to pay \$5 for a \$2 cover. But my experience is that they will pay \$5 with alacrity for a \$5 cover.

Since you took over the Sales Department, I have sent you books totalling over \$2,500 and I shall continue to send them as I am able to. I am certain that the results will be as satisfactory with you at the helm as they were when Mr. Root ran the Sales Department.

Herman Herst, Jr.

Dear Mr. Mader:

Congratulations -- I hope that your term of President of the USCC is enjoyable and pleasant.

I was very interested in the letter to the editor by Dennis C. Jones #1143. It was one of the best articles that I've read in the USCC in recent years.

I would like to, if I may, comment on some of his observations. #1. It is impossible to have a newsletter with high glossy paper when the membership is so small (and dues are so little)!!!

#2. More advertising would bring in more money and with more money a better grade of paper could be used in the newsletter. But -- with cancellation collecting being so specialized and so few dealers with this material to sell and with such a small membership as the USCC has, dealers would rather place their ad into other journals such as A.P.S. or the Stamp papers where more collectors are apt to see the ads.

#3. I think it would be a great idea if collectors would distribute USCC information at local and regional shows. However, that would have to be voted upon by the members.

In answer to Mr. Wyman C. Peterzen about lacking knowledge about value of cancels; I would suggest that he receive circuits from the USCC and evaluate what cancels are selling for and price his accordingly. For better material I suggest that he subscribe to Robert Siegel in New York. Many of Siegel's auctions contain cancellations both on and off cover. One rapidly learns the value and the auction catalogues are great references. There are also two dealers that advertise in the USCC. Mr. E. N. Sampson and Mr. Henry Spelman. I can recommend both of these dealers. An SASE to either of these men will bring fast response.

It goes without saying that no matter who the president of an organization is or who the officers are, the success of any organization will be largely in the hands of the members themselves. They must supply the circuits with material so that the club can make some money and they must supply the articles that will interest and teach others. I think that this would be a great time for all members new and old alike to either get some material into the circuits or write some articles on your research or experiences and observations.

Abe Boyarsky #478

Re: Comment on the Sales Circuits:  
Postage is getting so high I would like to see (if not too much trouble) a juggling of the names so that all California members, for example, would be consecutive on the list, not Calif. then Texas then Maine then Oregon, etc.

H. R. Fishback, Jr.

Please look at today's editorial for my comments on this issue. -- Ed.

### U.S.C.C. OFFICERS

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1st Vice President	Edith R. Doane
2nd Vice President	Ruth Grissman
Governor at Large	Herman Herst, Jr.
Director	E. N. Sampson

CHANGES OF ADDRESS

Bauer, William H., Box 721, Wheaton,  
Illinois 60187

Beane, Dr. John E., 2701 Liberty St.,  
Parkersburg, W. Va. 26101

Brassler, Norman, Buck Hill Falls,  
Pennsylvania 18323

Crown, Maj. Francis J., Jr., P. O.  
Box 3007, Ft. Leavenworth, KS 66027

Gerstenberger, Alvin, P. O. Box  
14527, Phoenix, Ariz. 85063

Haas, L. A., 86 Lakeshore Drive,  
Brookfield, CT 06804

Hatton, William H., 401 E. 89th  
St., Apt. 10P, New York, NY 10028

Hegland, Robert R., P. O. Box 1011,  
Falls Church, Va. 22041

Karlen, Dr. Harvey M., 1008 N.  
Marion Street, Oak Park, Ill. 60302

Knowles, Dr. Daniel, 65 E. 11th  
St., Apt. 2F, New York, NY 10003

Marple, Walter L., 4158 Belle Park  
Drive, Houston, Texas 77072

NEW MEMBERS

1172 Day, Palmer W., 8 Rodman  
Lane, Plymouth, MS 02360

1173 Pollard, David, 1612 Walnut  
Street, Berkeley, Calif.  
94709

1174 Price, Burton, 253 Glenwood  
Road, Melrose Park, PA 19126

1175 Pitcher, Frederick A., P. O.  
Box 1243, Lexington, N.C. 27292

1176 Mason, Dr. James H., 3 S.  
Oxford Avenue, Ventnor,  
N.J. 08406

1177 Colby, William W., Box 248,  
Temple City, Calif. 91780

1178 Small, Richard E., 28122  
Oaklar Drive, Saugus,  
CA 91350

1179 Taylor, William J., Rudyard,  
Michigan 49780

DECEASED

377 Williams, Lawrence L., 13321  
Fairfield Lane, Seal Beach,  
Calif. 90740

833 Saddler, Richard A., 23 Stockton  
St., Metuchen, N. J. 08840

722 Spencer, Eugene, 2251 NW 41st  
Ave., Lauderhill, Fla. 33313

RESIGNED

Shryoc, Kelly, 2933 Owenwood, Ft.  
Worth, Texas 76109

LOST

Kinzler, Darrell, 35A Appletree Lane,  
Old Bridge, N.J. 08857

Summerell, Robert M., 9208 S. Bloomfield,  
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less the cancel is an example of a unique  
type of canceller in which two revolving cog  
wheels rip away the surface of the stamp.  
Schmalzreidt listed three known examples.  
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either a specialist in the 3¢ greens or a  
collector of machine cancels. \$175.00

FLAG CANCEL - Very Fine example of the Wash-  
ington, D.C. Congress Postal Universal flag  
cancel on a Rothfuchs card. \$ 60.00

PATENT CANCEL - San Francisco, Cal. 3¢ green  
(#158) tied by "Sunflower-type" patent cancel,  
type E-41, (same reference as above) to blue  
cover with advertising corner card. Stamp  
has tiny nick and cover is reduced 1/2 inch  
at left, otherwise clean and very fine.  
Schmalzreidt listed only one known example  
of this cancel. This is at least a second  
example, still very rare. \$ 50.00

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